# BRIAN PATRICK SULLIVAN

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# Attorney licensed in multiple jurisdictions with solid professional background and extensive experience in the prosecution and defense of catastrophic personal injury claims

#### Education

SHEPARD BROAD LAW CENTER, NOVA SOUTHEASTERN UNIVERSITY
DAVIE, FLORIDA 33314
Juris Doctor, *cum laude*, June 2008
GPA: 3.38 • Dean's List • Ranked in top 5% of class • Recipient of Cali Achievement Awards for Academic Excellence

MASSACHUSETTS SCHOOL OF LAW ANDOVER, MASSACHUSETTS 01810 Juris Doctor, June 1993

SALEM STATE UNIVERSITY SALEM, MASSACHUSETTS 01923 B.A. English and History

EXPERIENCE

SEARCY DENNEY SCAROLA BARNHART & SHIPLEY, P.A.

WEST PALM BEACH, FLORIDA 33409

December 1999 to present

Paralegal/Investigator/Litigation Associate with one of Florida's largest and most prestigious personal injury firms specializing in catastrophic injury and wrongful death. Solid background in preparing cases for trial involving complex motor vehicle, medical malpractice, premises, professional, and product liability claims with extensive experience in the following areas:

- Routinely handled client intakes and preparation of contracts in cases with damages in excess of 3 million dollars
- Analysis of liability and damage issues, including insurance coverage, bad faith, and evaluation of potential recovery of both economic and non-economic damages
- Obtaining and reviewing medical, accident, and State and Federal records with focus on evidentiary value and admissibility at trial
- Drafting of memos of law, motions, discovery, complaints, and demand letters
- Initiating, researching, and responding to pre-trial discovery, pretrial motions, and attending hearings in both State and Federal Courts
- Preparing for, taking, and attending depositions and trials
- Locating, retaining, and preparing expert witnesses for deposition and trial
- Complying with trial orders including drafting of pre-trial stipulations, witness and exhibit lists, jury instructions, and motions in limine
- Compiling and preparing visual exhibits, PowerPoint presentations, and "Day in the Life" videos for pre-trial settlement conferences, arbitrations, mediations, and trial
- Preparing for and attending settlement conferences, arbitrations, and mediations
- Attending and providing litigation support at trials throughout the State of Florida
- Preparation of client settlement statements including negotiation of subrogation liens with insurers, Medicare and Medicaid subrogation specialists, and medical providers

METROPOLITAN PROPERTY AND CASUALTY INSURANCE COMPANY, INC.

LAW OFFICES OF SUSAN B. HULME

TEWKSBURY, MASSACHUSETTS 01876

February 1999 through November 1999

Captive in-house Claims Counsel providing legal defense and liability analysis for national insurance provider with responsibilities for property, casualty, and liability litigation and claims.

- Extensive interaction with senior claims representatives and outside counsel to develop effective defense of claims strategies and identification of insurance coverage issues
- Investigation and evaluation of motor vehicle, product, and premises liability claims to determine liability and loss exposure
- Attended and took depositions of witnesses and parties
- Responded to and initiated pretrial discovery; prepared for and argued pretrial motions
- Attended pretrial settlement conferences, arbitrations, and status conferences

LAW OFFICES OF BRIAN PATRICK SULLIVAN LOWELL, MASSACHUSETTS 01852 1994 through 1999 In private practice specializing in cases involving motor vehicle, product, and premises litigation Extensive experience in real estate title research, conveyancing, and landlord tenant litigation

### Sullivan & Company

LOWELL, MASSACHUSETTS 01852

## 1982 through 1994

Founder and licensed Principal Detective of a private investigation agency providing investigative services to national insurance companies and law firms throughout the Eastern United States

- Extensive experience in the investigation of major claims for National Insurers including: product, property and premises liability, medical and legal malpractice, environmental, and toxic tort litigation, with special emphasis on discovery of fraudulent claims
- Initiated, formulated, and implemented investigative strategies, and supervised staff from initial claim response through testimony at deposition and trial
- Routinely handled claims with liability exposures and verdict potentials in excess of one million dollars and beyond policy limits
- Negotiated and settled claims with counsel and insurance representatives

#### STATE AND FEDERAL BAR ADMISSIONS

Massachusetts Bar, June 1994\* United States District Court, District of Massachusetts, September1994 New Hampshire Bar, May 1997\* United States District Court, District of New Hampshire, May 1997 Maine Bar, October 1998\* United States District Court, District of Maine, November 1998 Florida Bar, April 2009\* United States District Court, Northern District of Florida, April 2005\* United States District Court, Middle District of Florida, June 2009 United States District Court, Southern District of Florida, June 2009 United States Court of Appeals, 11th Circuit, March 2005 United States Court of Appeals, 1st Circuit, March 2005

\* Admission by Examination

#### PROFESSIONAL MEMBERSHIPS AND ASSOCIATIONS

Massachusetts Bar Association New Hampshire Bar Association Maine Bar Association Florida Bar Association American Bar Association American Bar Association , Tort and Insurance Practice Section American Bar Association , Standing Committee on Lawyers' Professional Liability Massachusetts Academy of Trial Attorneys American Association for Justice Florida Justice Association Palm Beach County Justice Association Palm Beach County Bar Association